

Boone County Purchasing

Liz Palazzolo, CPPO, C.P.M.
Senior Buyer



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MEMORANDUM

TO: Boone County Commission
FROM: Liz Palazzolo, Senior Buyer
DATE: April 04, 2024
RE: Award C000769 from Co-op Contract CC240753001 – New Vehicles
Qualified Vendors List – Award of 2024 Chevrolet Silverado Custom
Crew TB 4X4 Truck for the Boone County Sheriff's Office

Purchasing requests approval for the award of contract C000769 from contract CC240753001 established by the State of Missouri as a cooperative contract for the purchase of new vehicles. In this case, the County requested quotes from all dealerships for selling light duty trucks on the Qualified Vendors List.

Seven bids were received, and the bid tabulation is attached to this memo:

- 1) Reed Auto of St. Joseph, Missouri
- 2) Joe Machens Ford of Columbia, Missouri
- 3) Don Brown Chevrolet of St. Louis Missouri
- 4) Jim Butler Chevrolet of Centralia, Missouri
- 5) Corwin Motors of Springfield, Missouri
- 6) Ed Morse Chevrolet North of California, Missouri (White Silverado)
- 7) Ed Morse Chevrolet North of California, Missouri (Sterling Gray Silverado)

The Purchasing Department has worked with the Sheriff's Office in reviewing all the quotes. It is noted that the intended use of the truck includes using the truck for drug detective work which necessitates features that do not signal the truck is a fleet work truck; the quote request stated that the truck should have a black exterior and chrome alloy or black wheels, not painted, including other details and features the Sheriff's Office deems essential for future use of the truck for undercover work. Since there are 7 quotes, the review started from lowest price to highest price. The fourth-lowest price quote is acceptable to the Sheriff's Office; higher-priced offers were not considered further.

The following briefly explains for the record why the three lower priced quotes were not accepted. It is noted that the total price of the vehicle has been added to the quoted

delivery charge, if any, to determine the total cost to the County, and it is this total cost that is used to cost-rank the quotes.

- The lowest priced bid from Ed Morse is the quote for the 2024 Chevy Silverado 1500 Crew Cab for \$46,640.85. It is a white work truck with painted wheels and vinyl flooring. The County's quote request indicated that the County did not prefer painted wheels or a "work-truck" appearance and also indicated that carpet was preferred over vinyl flooring for this reason. The truck was also not equipped with Trailer-Sway or Hill-Assist features. The truck was removed from further consideration.
- The second lowest priced bid is from Don Brown Chevrolet for a 2024 Silverado 1500 Crew Cab SS for \$46,651.00. The SSV package indicates it's a Special Service Vehicle with additional battery power geared for police work. However, the truck has silver painted wheels, vinyl flooring, no floor mats and no rear defrost. It fails to meet the needs and preferences of the Sheriff's Office. The truck was removed from further consideration.
- The third-ranked low-priced quote is from Joe Machens Ford Lincoln quoting a 2024 Ford F150 Crew Cab 4X4 for \$47,866.00. The Ford F150 has a 2.7L V6 EcoBoost engine whereas the quote request indicated that the preferred engine size is an 8-cylinder 5.0L V8. Additionally, the truck lacks the 120V outlet that the Sheriff's Office requires, is work-truck white, and has painted wheels. The truck was removed from further consideration.

The Sheriff's Office has recommended awarding the contract to the fourth-ranked quote which is for a black 2024 Chevrolet Silverado Custom Crew TB 4X4 truck with black wheels submitted by Jim Butler Chevrolet of Centralia, Missouri. The truck is on the lot and ready for delivery. It is the fourth-ranked quote at \$51,617.00 and includes required and preferred features. See also the attached e-mail from Captain Brian Leer dated 04/02/2024 supporting this choice.

The quote from Jim Butler Chevrolet included a notation that running boards could be added. Clarification obtained from Matt Winkler of Jim Butler Chevrolet indicated that running boards could be purchased and installed at the manufacturer price of \$646.00. The Sheriff's Office has requested that the running boards be added to the total purchase price, resulting in a total acquisition cost of \$52,263.00. It is noted that this price is still lower than the next cost-ranked quote (see attached Bid Tabulation).

This 2024 Chevrolet Silverado Custom Crew TB 4X4 truck will replace a 2012 Dodge RAM 1500 truck that has high mileage and is being disposed of for this reason. The Disposal Form is attached for the Commission's approval.

- 2012 Dodge RAM 1500 Truck, Asset Tag 18116, VIN 1C6RD7KT5CS289114.

The contract period will run April 09, 2024 through June 30, 2025.

Payment for the truck will reference 2901 –LEST Sheriff Operations/92400 –
Replacement Auto Trucks: \$52,263.00

/lp

Attachments

c: Contract File

Liz Palazzolo

From: Brian Leer
Sent: Tuesday, April 2, 2024 9:51 AM
To: Liz Palazzolo
Cc: Leasa Quick; Damon Reynolds
Subject: Purchase of 2024 Chevrolet 1500

Good morning Liz.

We really appreciate you getting the bids we just reviewed for a new Full Size Half-Ton Pickup. As we discussed, the Sheriff's Office is needing to purchase a 4WD pickup with off-road capabilities to meet our needs. We typically keep pickups well past 100K miles and need a versatile & inconspicuous vehicle that we are able to utilize for multiple purposes throughout the life of the vehicle. As such, we do not want a plain looking work truck with painted steel wheels. Those are typically construction vehicles or law enforcement vehicles, so if we drive one without construction decals or equipment it screams "This is a law enforcement truck!". We have had great luck with our Chevrolet pickups, the V8 engines have proven to be reliable, and are seeking a 10 speed transmission. There were many preferred options listed when you sent the request for bids. Simple things, such as rear defrost, all weather floor mats, cargo lighting, back up camera, 120 v power supply, etc. all make a big difference for us as we utilize these vehicles for multiple purposes over several years.

As such, we feel the bid from Jim Butler is the best option for purchase to meet our current needs as they are the only vendor that offered all of the desired options for this purchase.

Thanks!
Brian



Captain Brian Leer
Boone County Sheriff's Office
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